

## Construction and Development:

# CMS, Inc. Creates A New Dynamic for A New Market

Charlottesville is projected to be one of the highest growth areas in the United States by the year 2020. Adding the strength and stability of the University of Virginia, Charlottesville largely has been spared from the serious downturns in the real estate and property markets, and that stability is drawing new residents and corporations, many seeking to develop new businesses and invest in our local community.

**The new dynamic — the offering of a complete line of financial, development and construction services and core management with decades of experience all under one roof — gives serious investors the confidence they need in today's economy.**

CMS, Inc., a full-service construction company based in Charlottesville, is providing this new dynamic in the Virginia markets as *a construction company with in-house access to all the services and experience needed to start and complete a new venture.* “The perception of many in our community is that we only do our own work, that we’re an in-house builder,” noted Richard Abidin, President of CMS, Inc. “That’s simply not the case. At least fifty percent of our business comes from outside clients. And those clients that we’ve assisted over the years—with financing, development, insurance and other services, as well as construction—have done quite well.”

The Caton Companies is the parent company of CMS, Inc.; Management Services Corporation (MSC), a fully integrated apartment and real

estate company; Fielder’s Choice Enterprises, Inc. (FCE), site excavation and utilities; and Manufactured Housing Enterprises (MHE), managing manufactured home communities. By drawing on the expertise and the various services provided by these firms, *CMS is able to offer cost-saving choices and solutions for every facet of a project and for all types of construction.*

Currently, The Caton Companies owns one

**municipal** — the newest fire station in Fluvanna County; **medical** — tenant upfit for Charlottesville Pediatric Dentistry in Albemarle County; **schools** — new facilities for The Miller School of Albemarle and for Oakland School; **office/clubhouse** — the new Mad House facility for MSC and renovations for the UVA Credit Union in Charlottesville; **estate residential** — new construction and renovation for private clients; and **multi-family residential** — for a variety of public and private clients, from student housing to subsidized public housing to market-rate apartment communities of all types.

In all, CMS, Inc. has completed diverse projects in Roanoke, Salem, Farmville, Manassas, Richmond, Harrisonburg, and of course, Charlottesville and the surrounding counties. In fact, CMS is completing a \$10M recreation-resort project for an outside client in Louisa County that came in on time and on budget — no mean feat in today’s economy.

CMS provides a full range of construction services to its clients: preconstruction services, construction management, design/build, and traditional general contracting. With The

Caton Companies, CMS also offers site selection, zoning and other development services, financing, insurance, accounting, and investor services. As Abidin says, “CMS wants to be your one-stop solution.”

**For more information on CMS, Inc. call Dick Abidin at 434-977-1500. The company web site is [www.cms-builds.com](http://www.cms-builds.com).**



The Palmyra Fire Station is a prime example of the project diversity CMS, Inc. has produced while collaborating with local architectural firms Land Planning & Design and Dalgliesh, Gilpin, Paxton Architects.

hotel in Farmville, a Hampton Inn built by CMS. “Building this state-of-the-art, prototype hotel was a success for CMS. Not only were we on time and on budget, but the overall quality of the project contributed to a highly successful hotel and a successful investment for our partners,” said Abidin.

The breadth of recent CMS projects include: